

## **Internet Service Provider Competition Research**

January 24-27th 2025

## Methodology

Survey of n=2000 Canadians including oversamples of Ontario (n=774) and Quebec (n=600), fielded in English and French.

Surveys were completed online from January 25-27, 2025

Data weighted to Statistics Canada proportions to be representative of the general population in Canada

The margin of error for a probability sample of this size would be +/- 3%

# **Key Findings**

Majority support for Government action to increase competition amongst internet service providers.

Canadians overwhelmingly agree that they deserve the right to choose who provides their internet

A majority of Canadians support the CRTC maintaining its original decision to allow all providers the ability to expand.

Nearly three quarters of Canadians of Canadians would doubt how much a government is truly focused on affordability issues in Canada if they force a decision that limits internet choice

#### **E E** Background:

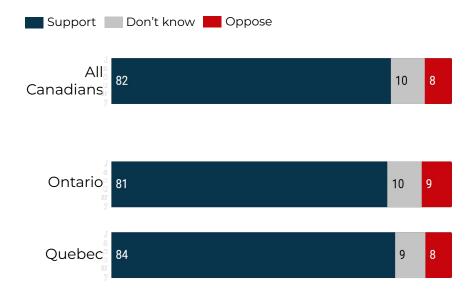
In late 2023, following a rigorous 17th month review, the CRTC (Canadian Radio-television & Telecommunications Commission) made a decision to mandate existing fibre optic internet service providers in Canada (including Telus, Bell, Rogers, and SaskTel) to allow other internet service providers access to their existing internet infrastructure (for a fee) in order to expand internet competition and provide affordable internet service to Canadians.

This past week, the federal government made a recommendation to the CRTC that they reverse part of that decision to only allow very small companies the ability to piggyback on existing internet infrastructure in order to expand their internet services across Canada. This will prevent Telus from competing with Rogers and Bell in Ontario and Quebec.

Source: Rubicon Strategy, Internet Service Provider Competition Research. This survey was conducted online with n=2000 Canadians including oversamples of Ontario (n=774) and Quebec (n=600), fielded in English and French.from January 25-27, 2025. The margin of error for a probability-based random sample of this size would be +/-3%.

### Support for Increasing Competition among Internet Service Providers

Q: Would you support or oppose government action to create more competition among internet service providers in your province?

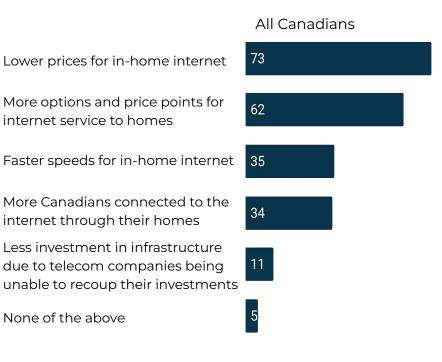


8 in 10 Canadians support action to increase competition among internet service providers.

### Impact of More Competition

None of the above

Q: What do you believe would be the impacts of increased competition among internet service providers in your province?



## A large majority of Canadians believe increased competition among internet service providers will lower prices.

### **Canadians Calling for More Choice in Internet Service Providers**

Q: Below are some statements that have been made about the current situation. How much do you agree or disagree with each?

All Canadians Don't know Disagree Aaree

You should have the choice to select who provides your internet. It's your choice on which brand gives you the best price and quality



9 in 10 Canadians agree they should be able to choose who provides their internet service.

Canadians deserve to have more choice about who provides their internet service

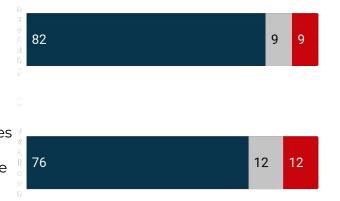
### View on Increased Competition during an Affordability Crisis

Q: Below are some statements that have been made about the current situation. How much do you agree or disagree with each?

All Canadians

Increasing competition amongst internet service providers is the only way Canadians will get better prices

Not allowing all companies to expand their internet services will reduce choice and competition for all Canadians

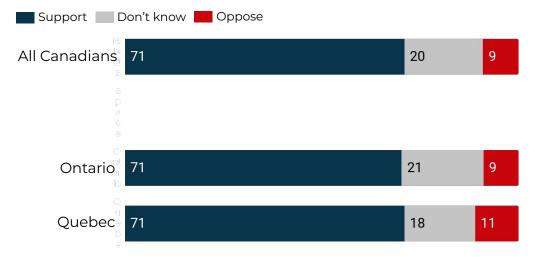


Increased competition is viewed as a financial benefit to Canadians in an affordability crisis

# Support for CRTC Continuing with their Original Decision to Allow Expansion

Q: There are a number of different directions that the CRTC could take in response to the federal government order to review. To what extent do you support or oppose each one?

The CRTC rejects the government's order to reconsider, and moves ahead with their original mandate that would allow all internet service providers the ability to expand their services across Canada



71% of Canadians support the CRTC moving ahead with their decision to allow all providers to expand services

# Eastern residents are fed up with duopolies in internet services

Q: Below are some statements that have been made about the current situation. How much do you agree or disagree with each?

🗖 Agree 🛛 🔄 Don't know 📕 Disagree

#### **Ontario Residents**

Rogers and Bell have had control of internet services in Ontario for long enough, it's time someone else comes in to shake things up.



#### **Quebec Residents**

Cogeco and Bell have had control of internet services in Quebec for long enough, it's time someone else comes in to shake things up.



Eastern Canadians are calling for an end to internet duopolies in Ontario & Quebec.

# Blocking internet service provider expansion is an election issue

Q: If the federal government made a decision that led to less competition, and less choice for Canadians and their internet services, how much do you agree or disagree with the following statements?

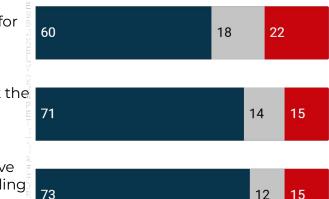
#### All Canadians

Agree Don't know Disagree

I'd be less likely to vote for that party

I'd be less likely to think the government promotes competition

I'd be less likely to believe the government is tackling affordability issues in Canada



**Nearly three quarters** of Canadians would question how serious an issue affordability truly is to the gov't if the CRTC decision is reversed.